



Medibeesh

Homecare Services

CARE TODAY. BETTER TOMORROW.

Company: **Medibeesh Healthcare (P) Limited**
GSTIN: 29AAOCP9629F1ZQ



Survey no 14/1, Site no. 32, CAD city,
Chunchunguppe, hobli, Thavareere,
Bengaluru, Karnataka 562130



www.medibeeshhomecare.com



help@medibeeshhomecare.com



+91-70-4383-4383 | +919422799413

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MEDIBEESH HEALTHCARE PRIVATE LIMITED CHANNEL PARTNER AGREEMENT

Agreement No: _____ Date: _____
Place: Bengaluru

This Channel Partner Agreement ("Agreement") is made between:

MediBeesh Healthcare Private Limited, a company incorporated under the Companies Act, 2013, CIN: U86909KA2024PTC191611, GSTIN: 29AAOCP9629F1ZQ, having its registered office at 14, GCD City, Chunchunguppe, Bangalore – 562130, Karnataka (hereinafter "MediBeesh" or "the Company");

AND

Partner Name / Firm Name: _____
Address: _____
Mobile: _____ Email: _____ PAN: _____
GSTIN (if any): _____
(hereinafter "the Partner"). MediBeesh and the Partner are each a "Party" and together the "Parties".

1. Purpose

MediBeesh provides home care services – caretakers, elder care, patient care, baby care and nursing – to families. Under this Agreement, the Partner will refer either (a) customers who need caretakers, or (b) caretakers who are looking for jobs, to MediBeesh, and will earn a monthly referral payout as set out below.

2. Partner Category – Choose Only One

The Partner may work in only ONE category. Both categories cannot be taken together. Please tick one:

- ☐ Customer Referral Partner – refers families/patients who need care services.
 - ☐ Caretaker (Manpower) Referral Partner – refers caretakers / nurses who need jobs.
- The category cannot be changed later without MediBeesh's written approval.

3. Eligibility & Verification

- Any individual or business may apply. Activation is at the sole discretion of MediBeesh.
- Partners already running a home care or manpower/staffing business must first complete a verification check (business details, existing operations and background). The license fee is to be paid only after MediBeesh approves this verification.
- The Partner must provide true and complete information. False information is a ground for immediate termination.

4. License Fee

- A one-time license fee of ₹2,500 (Rupees Two Thousand Five Hundred only), inclusive of GST, is payable to MediBeesh before activation.
- The license fee is strictly NON-REFUNDABLE under any circumstances, including termination by either Party, inactivity, low or no referrals, or termination for breach.
- No further fee, renewal fee or deposit is charged to the Partner during the term of this Agreement.

5. What the Partner Receives

- App Access: login to the MediBeesh Partner App to upload leads and track their status and payouts.
- Support: MediBeesh-approved brochures, price card and salary structure (Annexures A & B) for sharing with leads.

6. Referral Payout

Referral Type Payout to Partner

Successful Customer Referral ₹2,000 per customer, every month while the customer is active

Successful Caretaker Referral ₹1,000 per caretaker, every month while the caretaker is active

- Successful referral means: (a) the lead was uploaded by the Partner on the Partner App; (b) the lead was not already in MediBeesh's records; and (c) the customer has started service and paid MediBeesh, or the caretaker has been deployed on duty by MediBeesh.
- Active means the customer is taking paid service from MediBeesh, or the caretaker is working on a MediBeesh assignment, during that month. Payout stops automatically when the customer or caretaker stops being active, and restarts if they become active again.
- For a customer, payout is made only after MediBeesh has received that month's payment from the customer.
- If the same lead is uploaded by more than one partner, the first valid upload on the App will be counted. MediBeesh's records will be final.

7. Payout Date & Deductions

- Payouts are made on the 13th of every month for the previous calendar month, by bank transfer to the Partner's registered account. If the 13th is a bank holiday, payment is made on the next working day.
- TDS and any other applicable tax will be deducted as per law. A GST-registered Partner must raise a valid tax invoice.
- Any payout disputes must be raised within 30 days of the payout date, with supporting details.

8. MediBeesh Branding – Strictly Mandatory



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- The Partner shall work only under the MediBees brand name. No own brand, co-branding, or other brand may be used for MediBees customers or caretakers.
- Only MediBees-approved logos, creatives and material may be used. Any new advertisement, social media post, banner or visiting card using the MediBees name must be approved in writing by MediBees first.
- The Partner shall not call itself a MediBees employee, branch or franchisee, and shall not sign any contract on behalf of MediBees.

9. Prices & Salaries

- Customer prices are as per Annexure A and caretaker salaries are as per Annexure B. The Partner must quote only these and shall not promise any other price, salary, discount or benefit.
- The Partner shall not collect any money – fee, advance, commission or deposit – from any customer or caretaker. All payments are made directly to MediBees.
- MediBees may revise the price card or salary structure; revised versions shared on the App or in writing will apply from the date shared.

10. Partner Responsibilities

- Share genuine leads with correct details and the lead's consent to be contacted by MediBees.
- Behave professionally and honestly with customers and caretakers. No false promises or misleading claims.
- Keep all customer, patient and caretaker information confidential and use it only for MediBees referrals, in line with the Digital Personal Data Protection Act, 2023.

11. Protection of MediBees Customers & Caretakers – Strict

All customers and caretakers referred by the Partner, or serviced / deployed by MediBees, are MediBees' customers and caretakers. During this Agreement and for 12 months after it ends, the Partner shall NOT, directly or through family, staff, any other agency or any business the Partner runs:

- Take, poach or use any MediBees caretaker for the Partner's own or any other home care / manpower business.
- Deal directly with any MediBees customer – supply caretakers, collect payments, or offer lower prices to take the customer away from MediBees.
- Deal directly with any MediBees caretaker – offer jobs, higher salary or placements outside MediBees, or encourage them to leave MediBees.
- Advise any customer or caretaker to deal directly with each other outside MediBees.

Penalty: For each such breach, the Partner shall pay MediBees ₹1,00,000 (Rupees One Lakh) per customer or caretaker involved as liquidated damages, forfeit all pending payouts, and the Agreement shall be terminated immediately. MediBees may also take civil and criminal action.

12. Fraud & Misconduct

The following are treated as fraud: fake, duplicate or self-referred leads; leads of existing MediBees customers or caretakers; false documents or information; collusion with customers or caretakers to fake service, attendance or payments; misuse of the MediBees name, app or data; and taking any money from customers or caretakers. In case of fraud, MediBees shall immediately terminate this Agreement, forfeit all pending payouts, recover any payouts already made on fraudulent referrals, and may initiate legal action, including a police complaint.

13. Term & Termination

- This Agreement starts on the date of activation and continues until terminated.
- Either Party may end this Agreement with 30 days' written notice (email is sufficient).
- MediBees may terminate immediately, and withhold unpaid payouts, if the Partner breaches branding, pricing, money-collection, confidentiality or Clause 11 terms, commits fraud under Clause 12, or acts in a way that harms MediBees' reputation.
- On termination, App access ends. Payouts already earned up to the termination date will be paid on the next payout date, except in case of termination for breach.

14. General

- The Partner is an independent referral partner, not an employee, agent or franchisee of MediBees. The Partner bears its own expenses.
 - MediBees is responsible for the actual delivery of care services. The Partner is not liable for care services, and MediBees is not liable for any act of the Partner outside this Agreement.
 - This Agreement is governed by the laws of India. Courts at Bengaluru, Karnataka shall have exclusive jurisdiction.
 - Annexures A and B form part of this Agreement. Any change to this Agreement must be in writing and signed by both Parties.
- The Parties have read, understood and agree to the terms above and sign this Agreement on the date written above.

For MediBees Healthcare Private Limited

Signature: _____

Name: _____

Designation / Seal: _____

Date: _____ Place: _____

For the Channel Partner

Signature: _____

Name: _____

Designation / Seal: _____

Date: _____ Place: _____



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ANNEXURE A – CUSTOMER PRICE CARD

Prices are per day. Customers pay MediBees directly. Subject to revision as per Clause 9.

Service Category	Price
24x7 Basic Caretaker / Companion Care	₹699/day
Independent Elder Care – 24x7	₹1,100/day
Semi-Independent Elder Care – 24x7	₹1,200/day
Bedridden Patient/Elder Care – 24x7	₹1,300/day
Patient Care – Walkable – 24x7	₹1,150/day
Baby Care – Basic – 24x7	₹1,100/day
Baby Care – Intensive – 24x7	₹1,300/day
<u>ElderMaid</u> – Household & Care – 24x7	₹1,100/day
Basic ADL Care – 24x7	₹900/day
Patient/Elder Care – Day Duty	₹1,100/day
Patient/Elder Care – Night Duty	₹1,100/day
Certified Nursing Care – 24x7	₹2,000/day

ANNEXURE B – CARETAKER SALARY STRUCTURE (PER MONTH)

Salary is based on experience, skills and patient care ability. Paid by MediBees directly to the caretaker.

Salary	Level / Qualification	Experience	Skills / Patients Handled
₹16,000	Fresher Caretaker	0 years	No practical experience; very basic understanding
₹18,000	Beginner Caretaker	Less than 1 year	Basic caregiving tasks; needs guidance
₹21,000	Junior Experienced Caregiver	1–2 years	Basic care independently; routine patients
₹23,000	Experienced Caregiver	2–3 years	Handles patient care independently (elderly, bedridden, stroke, post-op)
₹25,000	Skilled Caregiver	3–5 years	Difficult patients – paralysis, dementia, Alzheimer's, mobility support
₹27,000	Senior / Highly Skilled Caregiver, or ANM with experience	5+ years (or ANM with relevant exp.)	High-dependency patients, catheter care, vital monitoring, medication assistance
₹30,000	Qualified Experienced Nurse (ANM / GNM / <u>B.Sc Nursing</u>)	2+ years relevant	General nursing, post-op, chronic illness, medication management
₹32,000	Senior Qualified Nurse (GNM / <u>B.Sc Nursing</u>)	4–6 years strong	ICU step-down, advanced care, bedridden, stroke, paralysis
₹35,000	Senior Nursing Professional (ANM / GNM / <u>B.Sc Nursing</u>)	5+ years strong	ICU exp., tracheostomy, NG tube, ventilator, palliative, complex neuro

■ **Category 1 – Caretaker / Caregiver (₹16,000–₹27,000):** education not mandatory. ■ **Category 2 – Qualified Nursing (₹30,000–₹35,000):** ANM / GNM / B.Sc Nursing required.

Important rules: Practical experience and skills matter more than formal education for caretakers. Only relevant experience is considered. Qualification becomes important for the ₹30K–₹35K range. Advanced skills and patient complexity determine higher salaries.